

## Ross Angus Williams

**Partner**

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**GROWING UP AS THE SON OF A COMMERCIAL FISHERMAN ON THE TEXAS GULF COAST, ROSS LEARNED TO SOLVE PROBLEMS BY BEING CLEVER, RESOURCEFUL AND OBSERVANT. AN INSIGHTFUL AND STRATEGIC THINKER, ROSS TAKES CARE TO UNDERSTAND EACH CLIENT'S PROBLEM WITH A 360-DEGREE PERSPECTIVE TO PUT CLIENTS IN THE BEST SPOT POSSIBLE AT THE RIGHT TIME TO BE THERE. MORE THAN A LAWYER, CLIENTS CONSIDER HIM TO BE THEIR TRUSTED COUNSEL.**

Representing clients in a wide scope of commercial litigation, Ross focuses his practice on matters involving high-stakes business and contract disputes, employment litigation and intellectual property conflicts.

Ross's clients are quick to praise his work. One CEO put it best: "[W]e found ourselves in . . . a bet-the-company kind of case . . . .Ross [and co-counsel] educated me [as] well as navigated me through the process, and it was a pleasure to watch as they thoroughly dissected and discredited the opposing counsel's case. We won on every issue. I would recommend . . . Ross and Bell Nunnally without hesitation." Ross's first client, who continues to work with him, observed that "[i]t is easy to find lawyers. It is difficult to find truly trusted counsel . . . [I] never hesitate to recommend [Ross and Bell Nunnally] to my friends for their corporate, entrepreneurial, or personal matters." Another long-time client has noted that Ross "do[es his] due diligence to ensure he understands every problem 360 degrees. He is a brilliant thinker, and while knowledgeable about a wide variety of legal topics, Ross never hesitate[s] to bring in other[s] . . . within Bell Nunnally to compliment and better support me in . . . very important and considerably delicate matters . . . ." Ross is someone he "implicitly trust[s] to give [him] the best possible advice and counsel," further noting that he finds Ross to be "unsurpassed in integrity, honor, work ethic, and relationships building," and giving Ross his highest recommendation. Enjoying deep relationships with clients, Ross helps to guide them through the important legal decisions that position their matters for successful outcomes.

Ross has represented clients based in India, Taiwan, Canada, England and Italy in their American legal matters. Working with international professionals, he has helped guide American clients through legal matters in Canada, Mexico, Honduras, Colombia and South Korea.

## Representative Experience

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- Represented taxpayers in nine-figure state commercial property tax disputes.
- Represented a manufacturer against an insurance company for failure to cover a mid-eight-figure industrial fire claim, obtaining a prompt and successful resolution.
- Won a heavily contested, take-nothing summary judgment in a \$10 million suit against national property group.
- Won a heavily contested dismissal with prejudice of \$47 million in a federal court claim against a global medical device/healthcare products manufacturer on international bribery, corruption, breach of contract and Foreign Corrupt Practices Act (FCPA) issues.
- Working with another firm attorney, obtained a six-figure final judgment at trial against one of the world's largest construction companies on behalf of a material supplier that had not been paid under a purported "pay if paid" clause on a major industrial construction project, obtaining payment on judgment immediately after a denial of motion for new trial.
- Secured a take-nothing judgment in favor of a home furnishings and electronics retailer against a million-dollar damages claim following a two-day final hearing.
- Co-defended a Fortune 100 company against a multimillion-dollar damages claim in AAA arbitration, including final hearing, resulting in a final award of less than a twelfth of the demand.
- Led a team of three partners and six associates to a favorable, multimillion-dollar resolution of complex, bet-the-company trade secret litigation in federal court.
- Obtained a \$3.5 million state court summary judgment against a notorious fraudster on behalf of a defrauded individual plaintiff on breach of contract, fraud, deceptive trade practices (DTPA) and other claims.
- Represented a healthcare service marketer in a trade secret and noncompete suit against a former contractor, resulting in swift and favorable settlement following the suit filing.
- Represented a cryptocurrency investor against an investment firm in litigation to recover withheld funds, obtaining a swift and favorable resolution.
- Defended a hacked, cryptocurrency wallet against potential class-action claims by customers, coordinating related forensic investigation of the hack's causes.
- Co-defended a large landscaping contractor at a final arbitration hearing against a multimillion-dollar breach of employment agreement claim resulting in a take-nothing award against a former employee.

- Obtained summary judgment for damages, attorney's fees and interest on a materialman's unpaid-account claim in state court.
- Defended an Indian manufacturer in federal court on product defect claims, resulting in dismissal with prejudice.
- Represented a global grocery chain in complex and time-sensitive eminent domain negotiations and pre-litigation planning, obtaining successful resolution.
- Froze a main operating account of a major corporation, obtaining immediate payment on client's significant judgment.
- Working as the lead brief writer for a team of firm attorneys, obtained a federal court preliminary injunction through briefing alone in high-stakes, bet-the-company litigation involving unfair competition, trade secret misappropriation, breach of contract and a patent ownership declaration.
- Working as part of a team of firm attorneys, defeated multiple injunction requests in multi-year, bet-the-company litigation across state and federal courts involving breach of contract; data breach; unfair competition; trade secret misappropriation; patent ownership; and patent, trademark and copyright infringement claims.
- Co-defended a full-day evidentiary hearing on motion for contempt for purported electronic evidence spoliation in federal court.
- Working as part of a team of firm attorneys, obtained dismissal of multiple claims in federal court in an unfair competition case.
- Worked with a team of firm attorneys to prosecute a full-day evidentiary hearing on motion for contempt for violation of preliminary injunction in unfair competition litigation in federal court, resulting in report and recommendation (altered by district court) that an opponent be banned from conducting business in the industry.
- Co-defended a motion to unseal confidential records filed in state court.
- As lead writer for a team of firm attorneys, defeated a temporary restraining order (TRO) request and extensive, intrusive emergency electronic-discovery request at onset of high-stakes, federal court litigation on alleged data breach and unfair competition claims.
- Obtained discovery sanctions and received non-suit without prejudice in co-defending major national construction material supplier against nonsubscriber claims in AAA arbitration.
- Froze a large technology retailer's main operating account, resulting in negotiation of immediate payment of a significant judgment.
- Prepared a brief that revived a high-six-figure judgment that was purportedly two years past the last applicable limitations period for revival, going on to obtain a partial payment for judgment creditor.

- Worked with a team of firm attorneys to prosecute a full-day evidentiary hearing on motion for contempt of temporary injunction in state-court unfair-competition litigation.
- Assembled and worked with a team of firm and international attorneys and professionals to advise a technology industry client through set up and initiation of key international business relationship with a Fortune 500 company.
- Negotiated the takedown of defamatory content from a blog within days of its posting.
- Negotiated the takedown of an influential, industry blogger's defamatory posts across multiple websites within days.
- Obtained federal court discovery from a U.S. entity for use by the client in a Canadian legal matter.
- Worked with a team of firm attorneys, tax professionals and experts to resolve several of a major insurance company's multimillion-dollar commercial-property-tax disputes.
- Obtained final judgment for damages, attorney's fees and interest for a fashion industry client in an unpaid-account case.
- Obtained final judgment for damages, attorney's fees and interest for a homeowner in a high-end, residential construction defect case.
- Obtained summary judgment for a Taiwanese client in an unpaid-account case, including payment of a portion of the judgment amount through swift garnishment.
- Obtained an order compelling arbitration and dismissing a federal court case regarding a data breach on behalf of Fortune 1000 company.
- Worked with the firm's transactional attorneys to guide a client through strategic positioning, planning and negotiations with a problematic party in a key business relationship.
- Assisted a team of firm attorneys in groundbreaking, noncompete litigation involving major insurance brokerages.
- Worked with a team of firm attorneys as lead brief writer to defend a financial services company against breach of contract allegations, resulting in dismissal without prejudice.

## Noteworthy

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- Named one of the "Best Lawyers in Dallas" by *D Magazine*, 2021–2024
- Named to *Dallas Business Journal's* "40 Under 40" List, 2020
- Named to *D Magazine's* "Best Lawyers Under 40 in Dallas" List, 2018–2022

- Recipient of The Warren Center's "Todd Steudtner Leadership Award," 2024
- Recipient of the Greater East Dallas Chamber of Commerce's "Chairman's Award," 2016
- Selected for inclusion in *Texas Super Lawyers*®, Thomson Reuters, 2023–2024
- Finalist for Business of the Year, Greater East Dallas Chamber of Commerce Greater East Dallas Business Awards, 2016
- Selected by attorney peers for inclusion in *Texas Super Lawyers Rising Stars*®, Thomson Reuters, 2014–2022
- Finalist for Business Person of the Year, Greater East Dallas Chamber of Commerce, Greater East Dallas Business Awards, 2013
- Dallas Association of Young Lawyer's "One to Watch," May 2013

## Activities and Memberships

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- Dallas Regional Chamber
  - Leadership Dallas Class, 2025
- Dallas Association of Young Lawyers
  - Leadership Class Facilitator, 2024
  - Breakfast with Business Peers Committee, Co-Chair, 2016
  - Food for Thought Dallas, Co-Chair, 2010–2013
  - Leadership Class, 2011
  - Fellow
  - Law Book Fair, Founder and Organizer, 2020, 2022
- Dallas Association of Young Lawyers Fellows Foundation
  - Board Member
- The Warren Center
  - Member, Advancement and Governance Committees
- Dallas Eviction Advocacy Center

- Board Member
- 100 Men Dallas
  - Board Member, 2019–2022
- City of Dallas, Citizens Bond Task Force
  - District 14, Commissioner, 2016
  - Economic Development & Housing Subcommittee
- Friends of Fair Park
  - Board, Chairman, 2019–2022
- Community Services of Doctors Hospital, Inc.,
  - President, 2016–2017
  - Board, 2014–2017
- Greater East Dallas Chamber of Commerce
  - Board of Directors, 2013–October 2022
  - Legal Counsel, December 2016–October 2022
  - Advisory Committee, October 2022–present
- East Dallas Young Professionals
  - Founder & President, 2012–2016
- Dallas Bar Association
  - Member
  - Bench-Bar Conference Co-Chair 2020–present
- Higginbotham Inn of Court
  - Associate, 2014
- Texas Bar Foundation
  - Fellows Nominating Committee, 2018

## Publications

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- "Considerations in Creating the Proper Legal "Mash Bill" to Protect Your Collateral," *Beverage Master*, co-author; July 30, 2024.
- "Supreme Court Overturns Longstanding Chevron Deference Doctrine," Bell Nunnally Client Alert, co-author; July 19, 2024.
- "Perspectives: Where the buck might stop: Broker liability for lack of coverage on live-event COVID-19 cancellations," *Business Insurance Magazine*, co-author; March 4, 2022.
- "Insurers Have Edge In Georgia COVID-19 Coverage Fights," *Law360*, quoted; November 19, 2021.
- "Force Majeure? More Like 'Force Ma-Payment': Dealing with Payment Excuses in the COVID-19 Era," *Commercial Factor*, co-author; October 27, 2021.
- "Build with Bricks, Not Sticks: Helpful Provisions for Factoring Agreements," *Commercial Factor*, co-author; December 30, 2020.
- "Policyholders Undeterred By Insurers' First Ga. COVID-19 Win," *Law360*, quoted; October 9, 2020.
- "[Can your employer be held responsible if you get coronavirus when you return to work?](#)" *The Dallas Morning News*, quoted; July 2020.
- "Precautionary Measure Against COVID-19 Exposure Claims: Waiver of Liability," Bell Nunnally Client Alert, co-author; May 5, 2020.
- "[Insurers knew the damage a viral pandemic could wreak on businesses. So they excluded coverage.](#)" *Washington Post*, quoted; April 2, 2020.
- "Will my business interruption insurance cover my COVID-19-related losses?" [Dallas Business Journal](#), co-author; April 7, 2020.
- "The Alphabet Soup of Regulators in the Crypto Space Just Added a Few More Letters," *Texas Lawyer*, co-author; October 2018.
- "What to expect when your company gets involved with cryptocurrency and blockchain," *Dallas Business Journal*, co-author; June 2018.
- "Ready Player One? Avoid Getting Played on Utility Tokens," *Texas Lawyer*, co-author; June 2018.
- "Regulations, Risks & Remedies When Your Brand Is Used in Cryptocurrency Promotion," *The Texas Lawbook*, co-author; June 2018.
- "When Your Bitcoin Investment Adviser Relationships Sour," *The Young Upstarts*, co-author; March 14, 2018.

- "From Misappropriation to Theft to Dismissal: Protecting Your Intellectual Property," *Texas Lawyer*, author; January 2018.
- "[Fishing in the Right Pond: Careful Forum Selection May Keep Trade Secret Defendants on the Hook](#)," *The Texas Lawbook*, author; October 2017.
- "How I Learned To Love The New Consumer Review Fairness Act," *Law360*; January 2017.
- "[Protect Your Revenue Stream: Develop An Accounts Receivable Process](#)," DAYL Small Business Symposium, co-author; June 2016.
- "What To Do When Online Complainers Engage In Defamation," *Law360*, author; October 2015.
- "2012 Update: FDCPA, Use of Social Media, and Identity Theft/Mistaken Identity," The Cadle Company, co-presenter and co-author of written materials; 2012.
- "2011 Update: FDCPA, Installment Notes, and Post-Judgment Interest," The Cadle Company, co-presenter and co-author of written materials; 2011.
- "Judicial Liens in Texas: An Abstract Concept," co-author; 2009.
- "Safe but not Wholesome: The Troubling State of Trans Fat Regulation," *The University of Arkansas Journal of Food Law & Policy*; 2008.

## Presentations

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- "New Business Litigation Courts in Texas," Edward Jones' Level 5-10 Quarterly Wealth Manager Advisor Meeting with Blackrock; September 22, 2023.
- "Boldly Go: Why You Should Consent to Trial Before a Magistrate Judge in Your Next Federal Case," Dallas Bar Association; July 15, 2022.
- "Cash Quest: From Unpaid Account to Judgment to Money," International Factoring Association; February 23, 2022.
- Corporate Counsel Roundtable, Dallas Bar Association Bench Bar Conference; November 4, 2021.
- Legislative Update at Monthly Luncheon for the Greater East Dallas Chamber of Commerce; June 15, 2021
- "Cryptocurrency Regulation and Litigation," Texas Association of CPAs, Dallas, San Antonio, and Houston; November – December 2018.
- "The Power of Protecting Your Trade Secrets," Tulane Alumni Association; November 14, 2017.

## Credentials

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### **Education**

- JD, The University of Texas School of Law, with honors, 2008
- BA, Tulane University, *summa cum laude*, 2005

### **Admissions**

- Texas
- Supreme Court of the United States
- United States Court of Appeals for the Fifth Circuit
- United States District Courts for the Northern, Southern and Eastern Districts of Texas