



# MERGERS AND ACQUISITIONS

**Our M&A lawyers offer sophisticated solutions to complex transactions. In the words of one client, “The culture of the firm is wired to achieve the absolute best solution for the client as quickly as possible.”**

Working with large publicly traded companies, private equity firms and entrepreneurs, Bell Nunnally's mergers and acquisitions team has substantial skill and experience in structuring, negotiating and successfully closing acquisitions, divestitures, investments, mergers, joint ventures/strategic alliances and recapitalizations.

Representing both sellers and buyers in M&A transactions, we put together effective teams with a combination of practice experience to handle a range of technical issues that are often associated with complex transactions, including tax, employment, banking, ERISA, antitrust (e.g., Hart-Scott-Rodino), environmental, immigration, real estate, intellectual property and other subject matters.

## Who we represent

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- Domestic and foreign publicly traded companies
- Privately held and venture-backed companies
- Partnerships
- Private equity firms and other investment funds
- Management groups
- Entrepreneurs

## Representative Experience

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- Represented a management group in various recapitalizations and sales of a finance company involving several national and international banks, including a \$175 million transaction in earn out.
- Advised an international HVAC company in the divestiture of an \$80 million division, a \$200 million stock sale, a \$270 million senior debt term and revolving loan facility, and a \$250 million subordinated debenture redemption.
- Served as legal counsel to the sellers in a \$45 million sale of a scrap business to a German strategic purchaser.
- Engaged by the sellers in connection with the sale of a gas pipeline to a private equity group for \$50 million.
- Represented the purchaser in the acquisition of the world's leading air filtration business in a transaction valued in excess of \$250 million.
- Advised the purchaser in a stock acquisition of a leading company providing design, construction and rental of complex lighting structures, in a transaction valued in excess of \$25 million.
- Represented the purchaser in a leveraged buyout of a company engaged in providing document and data imaging, capture and conversion services and information protection, storage and retrieval services, principally to financial institutions, in a transaction valued in excess of \$35 million.
- Engaged by a clothing manufacturer in connection with the acquisition of several well-known labels for \$20 million, including consummation of equity private placement and a \$35 million senior term loan and revolving credit facility.
- Advised a \$3 billion health care company in all Texas real estate transactions, including acquisitions, divestitures, development and leaseholds.
- Served as legal counsel to a U.S. and U.K. chemical company in a \$30 million sale to a \$2 billion U.K. chemical company.
- Represented a luggage manufacturing and distribution company in a \$40 million sale to a private equity fund.
- Engaged by a manufacturer of products for an aircraft industry company in a \$40 million sale to a private equity fund.
- Consulted a door and entryway manufacturing company in a \$20 million sale to a strategic buyer.
- Provided legal services to a U.S. oilfield construction services company in a \$22 million sale to a private equity company.

- Retained by an artificial lift service company in a \$37 million sale to a private equity company.
- Engaged by a health care company in the development of a 1.2 million square foot campus.

## Related Practices

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Bankruptcy and Financial Restructuring  
Commercial Finance  
Corporate and Securities  
Creditors' Rights  
Entertainment, Advertising and Media  
Health Law  
Immigration  
Intellectual Property  
Labor and Employment  
Litigation  
Real Estate Law  
Tax

## Related Industries

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Agribusiness, Beverage and Food  
Broker/Dealer and Securities  
Construction  
Energy and Natural Resources  
Financial Services  
Health Care  
Hospitality  
Insurance  
Manufacturing  
Real Estate  
Software, Technology and Telecommunications  
Sports and Entertainment  
Transportation and Logistics  
Wholesale, Retail and Services

## Related Attorneys

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Ray A. Balestri

Kimberly A. Cruz

William "Trey" A. DeLoach, III

Matthew J. DeWitte

Andrew Dowdy

Jonathan Farrokhnia

Ty Johnson

Dania Duncan Moreno

Jarod T. Moss

Joshua T. Smith