

# Speaking and Listening Across Gender Lines

ASIAN PACIFIC INTEREST SECTION OF THE STATE BAR OF TEXAS APRIL 27, 2018

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#### CONVERSATIONAL RITUALS

#### **United States**

- How are you?
- Good, Fine.

#### Burma

- Where are you going?
- Over there.





#### CONVERSATIONAL RITUAL - OPPOSITION





#### RITUAL - OPPOSITION



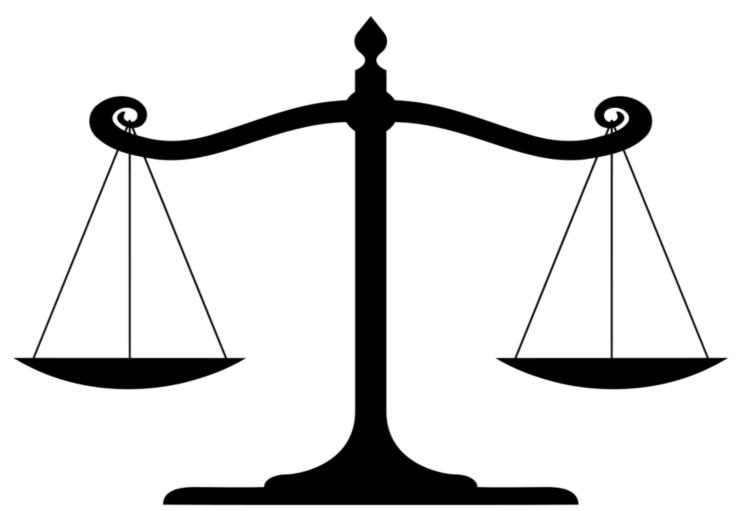


#### CONVERSATIONAL RITUAL - OPPOSITION





## CONVERSATIONAL RITUAL SELF-DEPRECATION





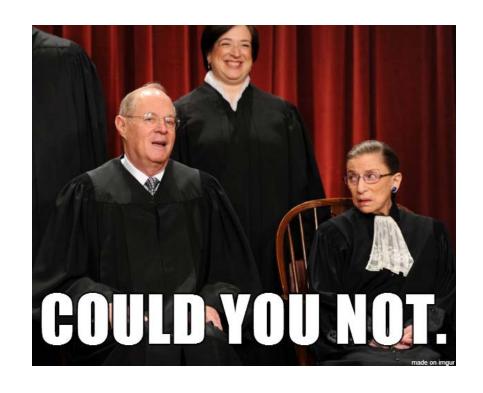
### WHEN STYLES COLLIDE





#### OVERINTERRUPTING IN OUR FIELD

- Female justices on the U.S. Supreme Court are interrupted more often than their male counterparts
- 1990 35.7% of all interruptions directed at the single female justice—Sandra Day O'Connor
- 2015 65.9% of all interruptions directed at 3 female justices





#### Indirectness

"Ask not what your country can do for you. Ask what you can do for your country."

Woman in a Meeting: "I'm not an expert, Dave, but I feel like maybe you could accomplish more by maybe shifting your focus from asking things from the government and instead looking at things that we can all do ourselves? Just a thought. Just a thought. Take it for what it's worth."

Petri, Alexandra. "Famous Quotes, The Way A Woman Would Have to Say Them During a Meeting." The Washington Post. October 13, 2015. https://www.washingtonpost.com/blogs/compost/wp/2015/10/13/jennifer-lawrence-has-a-point-famous-quotes-the-way-a-woman-would-have-to-say-them-during-a-meeting/?noredirect=on&utm\_term=.16b0775b8a8c





Things you notice, you can change.

Things you don't notice can change you.

